## LEGISLATURE OF NEBRASKA

## ONE HUNDRED SEVENTH LEGISLATURE

SECOND SESSION

## **LEGISLATIVE BILL 598**

FINAL READING

Introduced by Wishart, 27; Hunt, 8.

Read first time January 20, 2021

Committee: Business and Labor

- A BILL FOR AN ACT relating to economic development; to amend sections 81-12,153, 81-12,157, 81-12,158, 81-12,159, 81-12,160, 81-12,161, and 81-12,162, Revised Statutes Cumulative Supplement, 2020; to adopt the Small Business Stabilization Grant Program Act; to change
- 5 provisions of the Business Innovation Act; to harmonize provisions;
- 6 to define terms; to provide operative dates; to repeal the original
- 7 sections; and to declare an emergency.
- 8 Be it enacted by the people of the State of Nebraska,

1 Section 1. Sections 1 to 5 of this act shall be known and may be

- 2 <u>cited as the Small Business Stabilization Grant Program Act.</u>
- 3 Sec. 2. The purpose of the Small Business Stabilization Grant
- 4 Program Act is to provide grant funds to eligible businesses that are
- 5 experiencing a significant loss of revenue as a result of a qualifying
- 6 event.
- 7 Sec. 3. For purposes of the Small Business Stabilization Grant
- 8 Program Act:
- 9 (1) Department means the Department of Economic Development;
- 10 (2) Eligible business means a for-profit business that:
- 11 (a) Is located in this state; and
- 12 <u>(b) Had no more than one million dollars of gross revenue in the</u>
- 13 <u>most recently completed calendar year; and</u>
- 14 (3) Qualifying event means any natural disaster, pandemic, or other
- 15 event for which a state of emergency proclamation is issued by the
- 16 Governor pursuant to section 81-829.40.
- 17 Sec. 4. <u>(1) If a qualifying event occurs, the department shall</u>
- 18 establish a grant program to provide financial assistance to eligible
- 19 businesses that have experienced a significant loss of revenue as a
- 20 result of such qualifying event. An eligible business shall be considered
- 21 to have experienced a significant loss of revenue if its gross revenue
- 22 over a period of one month or more has declined by at least fifty percent
- 23 from the amount of gross revenue received over the same period in the
- 24 <u>prior year.</u>
- 25 (2) Whenever such a grant program is established, an eligible
- 26 business may submit an application to the department with sufficient
- 27 documentation to show the loss of revenue required under subsection (1)
- 28 of this section.
- 29 (3) If the applicant is an eligible business and meets the
- 30 requirements of subsection (1) of this section, the department shall
- 31 approve the application and shall notify the applicant of such approval.

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- 1 (4) The department shall consider applications in the order in which
- 2 they are received and may approve applications within the limits of
- 3 <u>available appropriations.</u>
- 4 (5) Each grant approved under this section shall be no more than
- 5 twelve thousand dollars.
- 6 Sec. 5. The department may adopt and promulgate rules and
- 7 regulations to carry out the Small Business Stabilization Grant Program
- 8 Act.
- 9 Sec. 6. Section 81-12,153, Revised Statutes Cumulative Supplement,
- 10 2020, is amended to read:
- 11 81-12,153 For purposes of the Business Innovation Act:
- 12 (1) Department means the Department of Economic Development;
- 13 (2) Economic redevelopment area means an area in the State of
- 14 Nebraska in which:
- 15 (a) The average rate of unemployment in the area during the period
- 16 covered by the most recent federal decennial census or American Community
- 17 Survey 5-Year Estimate by the United States Bureau of the Census is at
- 18 <u>least one hundred fifty percent of the average rate of unemployment in</u>
- 19 the state during the same period; and
- 20 (b) The average poverty rate in the area is twenty percent or more
- 21 for the federal census tract in the area;
- 22 (3) <del>(2)</del> Federal grant program means the federal Small Business
- 23 Administration's Small Business Innovation Research grant program or
- 24 Small Business Technology Transfer grant program;
- 25 (4) (3) Microenterprise means a for-profit business entity with not
- 26 more than ten full-time equivalent employees;
- 27 (5) (4) Prototype means an original model on which something is
- 28 patterned by a resident of Nebraska or a company located in Nebraska; and
- 29 (6) (5) Value-added agriculture means increasing the net worth of
- 30 food or nonfood agricultural products by processing, alternative
- 31 production and handling methods, collective marketing, or other

- 1 innovative practices.
- 2 Sec. 7. Section 81-12,157, Revised Statutes Cumulative Supplement,
- 3 2020, is amended to read:
- 4 81-12,157 (1) The department shall establish a phase one program to
- 5 provide grants to small businesses that qualify under the federal grant
- 6 program for the purposes of planning for an application under the federal
- 7 grant program. If a small business receives funding under the federal
- 8 grant program, the department or a nonprofit entity designated by the
- 9 department may make grants to match up to sixty-five percent of the
- 10 amount of the federal grant.
- 11 (2) Planning grants under subsection (1) of this section shall not
- 12 exceed five thousand dollars per project. Federal award matching grants
- 13 under this section shall not exceed one hundred thousand dollars. No
- 14 business shall receive funding for more than one project every two years.
- 15 (3) The department may award up to  $\underline{six}$  four million dollars per year
- 16 for grants under this section.
- 17 Sec. 8. Section 81-12,158, Revised Statutes Cumulative Supplement,
- 18 2020, is amended to read:
- 19 81-12,158 (1) The department shall establish a financial assistance
- 20 program to provide financial assistance to businesses that employ no more
- 21 than five hundred employees or to individuals for the purposes of
- 22 creating a prototype of a product stemming from research and development
- 23 at a business operating in Nebraska or a public or private college or
- 24 university in Nebraska.
- 25 (2)(a) Until three months after the operative date of this section,
- 26 <u>funds</u> (2) Funds shall be matched by nonstate funds equivalent in money
- 27 equal to fifty percent of the funds requested; and -
- 28 (b) Beginning three months after the operative date of this section,
- 29 <u>funds shall be matched by nonstate funds equivalent in money equal to:</u>
- 30 (i) Twenty-five percent of the funds requested if the applicant's
- 31 principal residence or principal place of business is located in an

- 1 economic redevelopment area within a city of the metropolitan class; or
- 2 (ii) Fifty percent of the funds requested for any other applicant.
- 3 (3) Matching funds may be from any nonstate source, including
- 4 private foundations, federal or local government sources, quasi-
- 5 governmental entities, or commercial lending institutions, or any other
- 6 funds whose source does not include funds appropriated by the
- 7 Legislature.
- 8 (4) The amount the department may provide shall not exceed one
- 9 hundred fifty thousand dollars per project.
- 10 (5) (3) A business or individual applying for financial assistance
- 11 under this section shall include a business plan that includes a proof-
- 12 of-concept demonstration.
- 13 (6) (4) Financial assistance under this section shall be expended
- 14 within twenty-four months after the date of the awarding decision.
- 15 (7) (5) The department may award up to six four million dollars per
- 16 year for financial assistance under this section.
- 17 Sec. 9. Section 81-12,159, Revised Statutes Cumulative Supplement,
- 18 2020, is amended to read:
- 19 81-12,159 (1) The department shall establish an innovation in value-
- 20 added agriculture program. The purpose of this program is to provide
- 21 financial assistance to:
- 22 (a) Support small enterprise formation in the agricultural sector of
- 23 Nebraska's rural economy, including innovative efforts for value-added
- 24 enterprises;
- 25 (b) Support the development of agricultural communities and economic
- 26 opportunity through innovation in farming and ranching operations, rural
- 27 communities, and businesses for the development of value-added
- 28 agricultural products;
- 29 (c) Enhance the income and opportunity for farming and ranching
- 30 operations in Nebraska in order to stem the decline in their numbers;
- 31 (d) Increase the farming and ranching operations' share of the food-

- 1 system profit;
- 2 (e) Enhance opportunities for farming and ranching operations to
- 3 participate in electronic commerce and new and emerging markets that
- 4 strengthen rural economic opportunities; and
- 5 (f) Encourage the production and marketing of specialty crops in
- 6 Nebraska and support the creation and development of agricultural
- 7 enterprises and businesses that produce and market specialty crops in
- 8 Nebraska.
- 9 (2) Agricultural cooperatives, farming or ranching operations, and
- 10 private businesses and enterprises operating in Nebraska shall be
- 11 eligible for financial assistance under this section.
- 12 (3) An entity receiving financial assistance shall provide a match
- 13 of twenty-five percent for such assistance.
- 14 (4) The department may award up to <u>six</u> <del>four</del> million dollars per year
- 15 for financial assistance under this section.
- 16 Sec. 10. Section 81-12,160, Revised Statutes Cumulative Supplement,
- 17 2020, is amended to read:
- 18 81-12,160 (1) The department shall establish a financial assistance
- 19 program to provide financial assistance to businesses operating in
- 20 Nebraska that employ no more than five hundred employees or to
- 21 individuals that have a prototype of a product or process for the
- 22 purposes of commercializing such product or process. The applicant shall
- 23 submit a feasibility study stating the potential sales and profit
- 24 projections for the product or process.
- 25 (2) The department shall create a program with the following
- 26 provisions to support commercialization of a product or process:
- 27 (a) Commercialization infrastructure documentation, including market
- 28 assessments and start-up strategic planning;
- 29 (b) Promotion, marketing, advertising, and consulting;
- 30 (c) Management and business planning support;
- 31 (d) Linking companies and entrepreneurs to mentors;

1 (e) Preparing companies and entrepreneurs to acquire venture

- 2 capital; and
- 3 (f) Linking companies to sources of capital.
- 4 (3) Funds shall be matched by nonstate funds equal to fifty percent
- 5 of the funds requested. Matching funds may be from any nonstate source,
- 6 including private foundations, federal or local government sources,
- 7 quasi-governmental entities, or commercial lending institutions, or any
- 8 other funds whose source does not include funds appropriated by the
- 9 Legislature.
- 10 (4) The department shall not provide more than five hundred thousand
- 11 dollars to any one project. Each year the department may award up to <u>six</u>
- 12 four million dollars under this section.
- 13 (5) Financial assistance provided under this section shall be
- 14 expended within twenty-four months after the date of the awarding
- 15 decision.
- 16 (6) To carry out this section, the department shall contract with
- 17 one statewide venture development organization that is incorporated in
- 18 the State of Nebraska and exempt for federal tax purposes under section
- 19 501(c)(3) of the Internal Revenue Code.
- Sec. 11. Section 81-12,161, Revised Statutes Cumulative Supplement,
- 21 2020, is amended to read:
- 22 81-12,161 (1) The department shall establish a financial assistance
- 23 program to provide financial assistance to businesses operating in
- 24 Nebraska that use the faculty or facilities of a public or private
- 25 college or university in Nebraska for applied research and development of
- 26 new products or use intellectual property generated at a public or
- 27 private college or university in Nebraska.
- 28 (2) A business may apply for up to two awards in any four-year
- 29 period per project. The department may provide up to one hundred thousand
- 30 dollars for the first phase of a project. If the first phase is
- 31 successful and agreed-upon contractual requirements are met during the

- 1 first phase, the department may provide up to four hundred thousand
- 2 dollars for the second phase of the project.
- 3 (3) Funds shall be matched by nonstate funds equivalent in money
- 4 equal to one hundred percent of the funds requested for both phases of
- 5 the project. Matching funds may be from any nonstate source, including
- 6 private foundations, federal or local government sources, quasi-
- 7 governmental entities, or commercial lending institutions, or any other
- 8 funds whose source does not include funds appropriated by the
- 9 Legislature.
- 10 (4) The department may award up to <u>six</u> <del>four</del> million dollars per year
- 11 for financial assistance under this section.
- 12 Sec. 12. Section 81-12,162, Revised Statutes Cumulative Supplement,
- 13 2020, is amended to read:
- 14 81-12,162 (1) The department shall establish a small business
- 15 investment program. The program:
- 16 (a) Shall provide grants to microloan delivery or microloan
- 17 technical assistance organizations to:
- 18 (i) Better assure that Nebraska's microenterprises are able to
- 19 realize their full potential to create jobs, enhance entrepreneurial
- 20 skills and activity, and increase low-income households' capacity to
- 21 become self-sufficient;
- 22 (ii) Provide funding to foster the creation of microenterprises;
- 23 (iii) Establish the department as the coordinating office for the
- 24 facilitation of microlending and microenterprise development;
- 25 (iv) Facilitate the development of a permanent, statewide
- 26 infrastructure of microlending support organizations to serve Nebraska's
- 27 microenterprise and self-employment sectors;
- 28 (v) Enable the department to provide grants to community-based
- 29 microenterprise development organizations in order to encourage the
- 30 development and growth of microenterprises throughout Nebraska; and
- 31 (vi) Enable the department to engage in contractual relationships

- 1 with statewide microlending support organizations which have the capacity
- 2 to leverage additional nonstate funds for microenterprise lending.
- 3 To the maximum extent possible, the selection process should assure
- 4 that the distribution of such financial assistance provides equitable
- 5 access to the benefits of the Business Innovation Act by all geographic
- 6 areas of the state; and
- 7 (b) May identify and coordinate other state and federal sources of
- 8 funds which may be available to the department to enhance the state's
- 9 ability to facilitate financial assistance pursuant to the program.
- 10 (2) To establish the criteria for making an award to a microloan
- 11 delivery or microloan technical assistance organization, the department
- 12 shall consider:
- 13 (a) The plan for providing business development services and
- 14 microloans to microenterprises;
- 15 (b) The scope of services to be provided by the microloan delivery
- 16 or microloan technical assistance organization;
- 17 (c) The plan for coordinating the services and loans provided by the
- 18 microloan delivery or microloan technical assistance organization with
- 19 commercial lending institutions;
- 20 (d) The geographic representation of all regions of the state,
- 21 including both urban and rural communities and neighborhoods;
- 22 (e) The ability of the microloan delivery or microloan technical
- 23 assistance organization to provide for business development in areas of
- 24 chronic economic distress and low-income regions of the state;
- 25 (f) The ability of the microloan delivery or microloan technical
- 26 assistance organization to provide business training and technical
- 27 assistance to microenterprise clients;
- 28 (g) The ability of the microloan delivery or microloan technical
- 29 assistance organization to monitor and provide financial oversight of
- 30 recipients of microloans; and
- 31 (h) Sources and sufficiency of operating funds for the

- 1 microenterprise development organization.
- 2 (3) Awards made by the department to a microloan delivery or
- 3 microloan technical assistance organization may be used to:
- 4 (a) Satisfy matching fund requirements for other federal or private
- 5 grants;
- 6 (b) Establish a revolving loan fund from which the microloan
- 7 delivery or microloan technical assistance organization may make loans to
- 8 microenterprises;
- 9 (c) Establish a guaranty fund from which the microloan delivery or
- 10 microloan technical assistance organization may guarantee loans made by
- 11 commercial lending institutions to microenterprises;
- 12 (d) Provide funding for the operating costs of a microloan delivery
- 13 or microloan technical assistance organization not to exceed twenty
- 14 percent; and
- 15 (e) Provide grants to establish loan-loss reserve funds to match
- 16 loan capital borrowed from other sources, including federal
- 17 microenterprise loan programs.
- 18 (4) Any award of financial assistance to a microloan delivery or
- 19 microloan technical assistance organization shall meet the following
- 20 qualifications:
- 21 (a) Funds shall be matched by nonstate funds equivalent in money or
- 22 in-kind contributions or a combination of both equal to thirty-five
- 23 percent of the grant funds requested. Such matching funds may be from any
- 24 nonstate source, including private foundations, federal or local
- 25 government sources, quasi-governmental entities, or commercial lending
- 26 institutions, or any other funds whose source does not include funds
- 27 appropriated by the Legislature;
- 28 (b) Microloan funds shall be disbursed in microloans which do not
- 29 exceed one hundred thousand dollars or used to capitalize loan-loss
- 30 reserve funds for such loans; and
- 31 (c) A minimum of fifty percent of the microloan funds shall be used

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1 by a microenterprise development assistance organization for small

- 2 business technical assistance.
- 3 The department shall contract with a statewide microenterprise
- 4 development assistance organization to carry out this section.
- 5 (5) Each year the department may award up to three two million
- 6 dollars under this section.
- 7 Sec. 13. Sections 6 and 14 of this act become operative three
- 8 calendar months after the adjournment of this legislative session. The
- 9 other sections of this act become operative on their effective date.
- 10 Sec. 14. Original section 81-12,153, Revised Statutes Cumulative
- 11 Supplement, 2020, is repealed.
- 12 Sec. 15. Original sections 81-12,157, 81-12,158, 81-12,159,
- 13 81-12,160, 81-12,161, and 81-12,162, Revised Statutes Cumulative
- 14 Supplement, 2020, are repealed.
- 15 Sec. 16. Since an emergency exists, this act takes effect when
- 16 passed and approved according to law.