

June 30, 2021

Nebraska Senator John Stinner  
P.O. Box 94604  
State Capitol  
Lincoln, NE 68509


Dear Chairman Stinner:

In accordance with State statute (Neb. Rev. St. 81-1205), the Nebraska Department of Economic Development (DED) herein submits its Customized Job Training (CJT) report for the 2020 program year. The attached report can also be found as part of DED's 2020 Legislative Annual Report at the official website of the Nebraska Unicameral Legislature.

The current submission includes information relevant to each active and closed CJT grant, including program expenditures, new and existing employees trained, training dates, etc. Funding under CJT has provided valuable support for Nebraska by creating jobs and fostering workforce development.

The Department appreciates the Legislature's continued support for and commitment to Nebraska's people and communities.

Sincerely,



Anthony L. Goins  
Director

*We're on a mission to attract and retain quality job creators who'll produce rewarding, high-wage careers that benefit Nebraska's citizens and families. To do so, it's important to ensure our state maintains an adequate supply of skilled workers to help those companies establish roots and succeed.*

The Customized Job Training program offers grants for employee training to eligible businesses that create or retain quality jobs in Nebraska. This helps ensure that for businesses weighing relocation or expansion destinations, Nebraska remains at the center of the discussion.

CJT grants are available to support projects that create jobs, or, due to new technology and equipment, require new skills-training to enable the retention of existing employees. Businesses have one to three years to complete training for employees under CJT, and must maintain their employee baseline as of the time of application for at least two years.

Activities eligible under CJT include on-the-job training; preemployment training; classroom training (on-site or at an institute of higher education); training tuition and fees; training materials and equipment; and other costs associated with training to adapt to new technologies or product lines.

See below for a description of DED-administered CJT funding for the 2020 program year.

**CJT Active Grants, 2020 Program Year**

A total of 13 CJT contracts were active during the 2020 program year, representing \$5,402,900 in awards. Expenditures thus far under those contracts total \$3,886,592.45. To date, 1,261 new and 40 existing employees have been trained as a result of CJT contracts that were active during 2020 (Table 1).

**Use of Community Colleges or Private/In-House Training**

Lincoln Premium Poultry has utilized private and/or in-house training services. Utilized training programs include Alchemy Systems, which offers integrated programs at over 50,000 workplace locations; National Safety Council, which has served as the nation's leading safety advocate for over 100 years; Multi-Skills Training Services, which has been a leader in industrial skills training for over 26 years; Fletcher Safety Consulting, which provides OSHA certification and training; Lifeloc Technologies, which offers a wide variety of drug

and alcohol program training; Vector Solutions/Convergence Training, which provides safety, industrial skills development, and compliance training; the University of Nebraska-Lincoln; Best Care EAP Training, which offers human resources training; BRL Training Portal on HR Hero, which offers human resources training; Work Warrior, which provides manager and organizational management training; PAACO, a preeminent authority on animal welfare and welfare auditing; GAF Consulting, which provides training for food safety program review; AgriStats, Inc., a data company in operation since 1985; AIB International, which provides HACCP Training for techs; and Poultry 101, a University of Arkansas product quality workshop.

**Table 1 Customized Job Training Active Contracts, 2020 Program Year**

Business Name	Award Amount	Expenditures to Date	New Employees Trained	Existing Employees Trained	Contract Start Date	Contract End Date
Michael Foods	\$43,000.00	\$28,650.13	42	40	1/1/16	1/1/19
ACASS Systems Solutions	\$92,000.00	\$80,627.00	46	0	4/11/16	4/11/19
Venture Tech	\$40,000.00	-	8	0	7/1/16	7/1/19
Lukjan Metal Products	\$75,000.00	-	30	0	5/17/17	5/17/19
Monolith Materials	\$130,000.00	\$111,082.10	26	0	5/1/18	5/1/20
FAST Global Solutions	\$239,700.00	-	141	0	9/21/18	9/21/20
Agile Sports Technologies	\$185,000.00	\$178,498.33	37	0	7/1/18	7/1/20
Malco Products	\$20,000.00	\$7,094.97	10	0	1/29/19	1/29/22
Lincoln Premium Poultry	\$4,400,000.00	\$3,468,065.09	800	0	6/1/19	6/1/22
Red Berry Innovations	\$40,000.00	\$1,634.60	40	0	5/1/19	5/1/20
Staska Pharmaceuticals, Inc.	\$32,000.00	\$10,940.23	16	0	6/1/20	6/1/23
Petsource by Scoular	\$120,000.00	-	60	0	6/29/20	6/28/21
Corbion	\$15,000.00	-	5	0	3/1/21	2/28/22
	\$20,000	\$20,000	10	0	1/29/2019	1/29/2022
<b>Total</b>	<b>\$5,402,900</b>	<b>\$3,886,592.45</b>	<b>1,261</b>	<b>40</b>		<b>6/1/2022</b>



CJT Closed Grants, 2020 Program Year

As shown in Table 2, five CJT contracts were closed during the 2020 program year, representing \$1,662,175 in awards to five firms. These awards resulted in 502 new employees being trained between 2015-2018 (Table 2).



**Table 2** Customized Job Training Closed Contracts, 2020 Program Year

Business Name	Award Amount	Expenditures to Date	New Employees Trained	Existing Employees Trained	Contract Start Date	Contract End Date
Agile Sports Technologies	\$500,000.00	\$312,562.50	100	0	5/12/15	5/12/18
Benchmark Biolabs	\$42,500.00	\$8,452.27	17	0	7/17/15	7/17/18
Resource Pro Services, LLC	\$60,000.00	\$48,713.13	20	0	9/1/15	9/1/18
HDR	\$360,000.00	\$355,973.20	80	0	9/25/15	9/25/18
Cargill	\$699,675.00	\$647,564.79	285	0	5/1/16	5/1/18
<b>Total</b>	<b>\$1,662,175</b>	<b>\$1,373,265.89</b>				

