LEGISLATURE OF NEBRASKA

ONE HUNDREDTH LEGISLATURE

FIRST SESSION

LEGISLATIVE BILL 425

Introduced by Pankonin, 2; Pahls, 31;

Read first time January 16, 2007

Committee: Banking, Commerce and Insurance

A BILL

- FOR AN ACT relating to economic development; to create the Nebraska

 Operational Assistance Act; to create a statewide program

 to assist high-growth business enterprises to attract

 private equity; to prescribe duties; to provide funding;

 and to require reporting.
- Be it enacted by the people of the State of Nebraska,

1 Section 1. Sections 1 to 7 of this act shall be known and

- 2 may be cited as the Nebraska Operational Assistance Act.
- 3 Sec. 2. The Legislature finds and declares that:
- 4 (1) Insufficient venture capital resources exist within
- 5 the State of Nebraska to meet substantial portions of the equity
- 6 needs of new and high-growth business enterprises;
- 7 (2) Nebraska is a net exporter of venture capital;
- 8 (3) The venture capital needs of Nebraska business
- 9 enterprises are not currently being met due to the lack of
- 10 operational readiness and expertise among new and high-growth
- 11 business enterprises;
- 12 (4) The best and primary role the State of Nebraska can
- 13 play is creating an effective operational assistance program to
- 14 assist Nebraska businesses in becoming venture-ready to effectively
- 15 attract and retain capital in this state in partnership with the
- 16 private sector;
- 17 (5) Entrepreneurs and high-growth business enterprises
- 18 need technical assistance in understanding equity markets and how
- 19 to position themselves to receive equity funding; and
- 20 (6) Creation of an operational assistance program must be
- 21 flexible and market driven.
- 22 Sec. 3. For purposes of the Nebraska Operational
- 23 Assistance Act, unless the context otherwise requires:
- 24 (1) Business enterprise means an individual, corporation,
- 25 partnership, limited liability company, or joint stock company with

1 its principal place of business in Nebraska or potentially in

- 2 Nebraska;
- 3 (2) Program means the Nebraska Operational Assistance
- 4 Program; and
- 5 (3) Venture capital means equity financing provided by
- 6 investors to business enterprises that have the potential for high
- 7 growth and in which the risk for loss and the potential for profit
- 8 may be considerable.
- 9 Sec. 4. The purpose of the Nebraska Operational
- 10 Assistance Act is to create a program to assist business
- 11 enterprises in Nebraska in achieving the thresholds necessary for
- 12 private equity investments.
- 13 Sec. 5. (1) The Department of Economic Development shall
- 14 establish the Nebraska Operational Assistance Program.
- 15 (2) The program shall assist potential high-growth
- 16 businesses in establishing a foundation sufficient for the
- 17 attraction of private equity including, but not limited to,
- 18 market analysis, executive recruitment, sales and marketing,
- 19 financial planning, business structure, and intellectual property
- 20 development. The program may also include, but need not be limited
- 21 to:
- 22 (a) Cooperation with other service entities in
- 23 facilitating effectiveness of the program including, but not
- 24 limited to, financial institutions, attorneys, accountants,
- 25 investment banking firms, established venture capital funds,

1 institutions of higher education, local and regional development

- 2 organizations, business development centers, business incubators,
- 3 and utilities;
- 4 (b) A statewide system for facilitating venture capital
- 5 investing with its primary emphasis upon assisting those business
- 6 enterprises generally seeking up to one million dollars in new
- 7 equity financing;
- 8 (c) Identification and provision of information to
- 9 <u>investors</u> about investment opportunities in Nebraska business
- 10 enterprises;
- 11 (d) Identification and provision of information to
- 12 <u>entrepreneurs and high-growth business enterprises about investors</u>
- 13 <u>seeking investment opportunities;</u>
- 14 (e) Service as a clearinghouse and access point for
- 15 information about venture capital investment opportunities in
- 16 Nebraska;
- 17 (f) Service as the central organization and means
- 18 of delivering appropriate education and training programs for
- 19 potential investors in business enterprises;
- 20 (g) Facilitation of the formation of private venture
- 21 capital funds; and
- 22 (h) Assistance in the formation of intrastate or
- 23 industry-specific venture capital networks.
- 24 (3)(a) The department shall select a single private,
- 25 nonprofit organization for the purpose of carrying out the

1 functions of the Nebraska Operational Assistance Act which is

- 2 either:
- 3 (i) Incorporated in the State of Nebraska and exempt
- 4 for federal tax purposes under section 501(c)(3) of the Internal
- 5 Revenue Code, as such section existed on January 1, 2007; or
- 6 (ii) A Nebraska corporation or Nebraska organization that
- 7 is exempt from federal taxation under section 501(c)(6) of the
- 8 Internal Revenue Code, as such section existed on January 1, 2007.
- 9 (b) The department, in selecting an organization pursuant
- 10 to subdivision (a) of this subsection, shall consider, among other
- 11 factors, the organization's ability to deliver a statewide program
- 12 and the organization's ability to provide the matching funds
- 13 <u>described in section 6 of this act.</u>
- 14 Sec. 6. (1) The Legislature shall appropriate funds to
- 15 the Department of Economic Development which shall be awarded
- 16 as a grant to the private, nonprofit organization selected
- 17 pursuant to subsection (3) of section 5 of this act to carry
- 18 out the purposes of the Nebraska Operational Assistance Act. The
- 19 department may receive funds from local or federal government,
- 20 private foundations, or other sources. The private, nonprofit
- 21 organization shall provide matching funds of at least one-third
- 22 of all funds appropriated for the Nebraska Operational Assistance
- 23 Program. The private, nonprofit organization may provide any part
- of the matching funds as an in-kind contribution.
- 25 (2) It is the intent of the Legislature that six hundred

1 thousand dollars be appropriated to the Department of Economic

- 2 Development each fiscal year to carry out the purposes of the
- 3 Nebraska Operational Assistance Act.
- 4 Sec. 7. The Department of Economic Development shall
- 5 submit an annual report on its activities under the Nebraska
- 6 Operational Assistance Act to the Governor and the Clerk of the
- 7 Legislature on or before January 1 each year.